

2013 Healthcare Professional Relationships

Many of the patients who are treated with Baxter products and services reap the benefits of the collaboration between healthcare professionals (HCPs) and the pharmaceutical and healthcare industry through the development and appropriate use of innovative treatments that improve and extend life.

We regularly work together with HCPs starting from early scientific research and clinical trial programmes through to the use of medicines in the patient pathway.

As an integral part of the medicines and device development process it is entirely appropriate that fees are paid to HCPs to reimburse them for their time and expertise.

Baxter is committed to ensuring the transparency of relationships with healthcare professionals. As part of this journey and as an ABPI member company we are taking the early step of disclosing the aggregate payments paid to HCPs during 2013, plus the number of HCPs who received payments. In addition we are making public the value of the sponsorship we have offered to facilitate HCPs attending scientific meetings, and the value of donations we have made to healthcare organisations.

The figures below relate to Baxter UK in 2013:

£91,163	Aggregate payments relating to sponsorship of 135 UK HCPs to attend educational meetings. (for more details see note 1)
£12,700	Aggregate payments relating to sponsorship of 12 UK HCPs to attend educational meetings by Baxter Affiliates (other offices of Baxter not based in the UK).
£214,803	Aggregate payments to 135 UK HCPs by Baxter UK for services such as speaker fees, advisory boards and professional consultancy. (for more details see note 2)
£391,602	Aggregate payments to 88 HCPs by Baxter Affiliates (other offices of Baxter not based in the UK) for services such as speaker fees, advisory boards and professional consultancy.

Note 1: Financial sponsorship for attendance at meetings organised by third parties – includes - registration fees, international travel and accommodation.

Note 2: Services including speaking at and chairing meetings, participating in advisory board meetings, involvement in medical/scientific studies, clinical trials or training services and undertaking media activity, including filming and participation in market research activity (under relevant contractual agreement).

Baxter provides grants and donations to UK healthcare organisations to support the purchasing of medical equipment, contributions to the funding of staff posts where a clear need exists, research where we are not directly involved in the activity and to support staff to undertake medical education and training run by independent third parties.

A number of requirements must be fulfilled for us to support healthcare organisations in these ways, which include:

- Grants must enhance patient care or benefit the healthcare institution and maintain patient care

- Grants will not be offered or given as an inducement to prescribe, supply, administer, recommend, buy or sell any Baxter product
- Baxter will have no control over recipients of educational grants, scholarships and academic awards
- Grants are not provided to individuals for their personal benefit

The ABPI code of practice requires that companies declare Medical Education Grants provided to healthcare organisations, institutions and associations. In 2013, Baxter made donations to the healthcare organisations listed in the table below:

Amount	Healthcare Organisation	Description of Funding
£740	Kingston University	Support for study to improve patient care pathway for oncology drugs in elastomeric devices.
£2,000	ABHI Limited	Support for attendance at AdvaMed Congress, Washington.
£3,000	Aintree University Hospital	Support for education on epistaxis.
£8,400	Association of Surgeons of GB	Support for development of Guidelines for managing anastomeric leaks.
£4,000	British Association of Parenteral and Enteral Nutrition	Support for BAPEN initiative to provide consultation on the Department of Health Nutrition Guidelines.
£10,000	British Society for Immunology	Support for Primary Immunodeficiency Network.
£35,900	Guys and St Thomas NHS Trust	Funding for Clinical Trials Coordinator.
£1,500	Neuropathy Fund Hope Hospital	Educational grant to Salford Neuromuscular Fund.
£6,000	Oxford Radcliffe Hospital	Support for Development and Educational Fund.
£10,000	Oxford University Chest	Support for MSC course in Integrated Immunology.
£1,500	Portsmouth Hospital NHS Trust Charity	Support for the production of a patient training DVD
£27,778	Royal Free Hospital	Funding for Data Manager.
£2,500	Royal Liverpool Hospital	Support for an internal audit to evaluate the outcomes of patients undergoing hip replacement surgery.
£10,000	University College Hospitals	Funding for Clinical Nurse Specialist.